



Capability Statement

Enterprise Oracle, Cloud & ERP Modernization — Remote Service Provider for U.S. SLED Agencies

Company Optimalsols Pvt Ltd	Positioning Oracle Center of Expertise	Delivery Regions GCC · USA · Pakistan	Engagement Remote Service Provider
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About Optimalsols

Optimalsols is an Oracle Center of Expertise serving enterprises and government agencies across the GCC, United States, and Pakistan. We help organizations migrate, modernize and manage Oracle Cloud, Database, and ERP environments with SLA-driven managed services and AI-augmented support. For U.S. State, Local and Education (SLED) agencies, we engage as a **remote service provider** — bringing certified Oracle and cloud capability without competing with prime contractors.

Core Competencies

Oracle ERP Modernization	Oracle E-Business Suite (R12), Fusion Cloud ERP, Siebel CRM, Financials, HCM, SCM, Procurement
Cloud Migration & DR	OCI · E& AlloyDB@Azure · Rackware-based DR and lift-and-shift · Data Guard · ZDM · BCP
Oracle Data Services	DB management, integration, governance & analytics · MariaDB Enterprise · Autonomous DB
Systems Integration	Oracle Integration Cloud, custom portals & APIs, citizen service applications, workflow automation
AI Use Cases	GenAI copilots, agentic workflows, predictive analytics, intelligent automation, industry accelerators
Managed Services	24x7 application support, DBA, performance tuning, patch & release management — SLA-driven
IT Staff Augmentation	Oracle functional/technical consultants, cloud architects, DBAs, full-stack engineers
Government-Ready Delivery	Procurement-friendly SOWs, Section 508 / ADA awareness, NIST 800-53 alignment

Differentiators

- Oracle-exclusive delivery — 20+ projects across cloud, database, and ERP. We do not spread thin across every vendor.
- Authorized MariaDB Enterprise Partner and Rackware partner for cloud migration & DR.
- Remote-service-provider model: NDA-ready, pass-through pricing, no prime conflict — agencies & primes retain contracting control.
- Outcome-based, fixed-scope engagements with defined deliverables and SLAs — not open-ended T&M.;
- Time-zone-aligned delivery pods with onshore coordination — preserves compliance posture.

Procurement Information

SAM.gov	Registration In Progress
NAICS Codes	541511 — Custom Computer Programming Services
	541512 — Computer Systems Design Services
NIGP Codes	918-00 Technology · 918-46 Software Development



Business Type	Privately held · International (Pakistan + GCC + US engagement)
Compliance	NIST 800-53 aware · CMMC L1 · WCAG 2.2 aware · Section 508 awareness



Past Performance & Active Pursuits

Englewood, CO — ERP Modernization	Municipal ERP	Oracle-to-modern ERP transition analysis, requirements & roadmap
Bay County, FL — Permitting & GIS	County / GIS	Permitting workflow, GIS integration, citizen-facing portals
City of Holland, MI	Municipal Tech	IT modernization advisory & application support
Town of Parker, CO	Municipal	Application modernization & integration analysis
West Metro Fire (CO)	Special District	Operational systems integration and reporting
USD 500 — Kansas City KS	K-12 Education	District data integration & dashboards roadmap
Commerce City, CO	Municipal	Cloud & data platform assessment
Miami Dade College	Higher Education	Oracle / data services advisory
Health Benefits Co. (USA)	Commercial — US	Oracle cloud infrastructure & DBA managed services
Software Co. (USA)	Commercial — US	Oracle ERP managed services with 24x7 coverage
GCC Enterprise Clients	Commercial — GCC	EBS R12 → OCI migrations, MariaDB licensing, Siebel support

Technology Partnerships

Oracle Cloud Infrastructure (OCI) · Oracle EBS · Oracle Siebel CRM · Oracle Autonomous DB · Oracle Integration Cloud · MariaDB Enterprise (Authorized Partner) · RackWare RMM · E& Alloy sovereign cloud.

Regional Presence

<p>■ ■ GCC Primary delivery hub. UAE, KSA. DMCC-registered. Data residency via E& Alloy.</p>	<p>■ ■ United States Active client engagements — cloud infrastructure and Oracle managed services.</p>	<p>■ ■ Pakistan Engineering & delivery factory. Certified Oracle specialists, time-zone-aligned pods.</p>
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Contact

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